

Message Text

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63

ORIGIN NEA-05

INFO OCT-01 ADP-00 EB-11 COME-00 RSC-01 /018 R

DRAFTED BY NEA/ARP:GQLUMSDEN:BDF

7/16/73 EXT 21481

APPROVED BY NEA/ARP:FMDICKMAN

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R 162146Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY JIDDA

AMEMBASSY KUWAIT

AMEMBASSY ABU DHABI

AMEMBASSY MUSCAT

AMEMBASSY MANAMA

INFO AMEMBASSY BEIRUT

UNCLAS STATE 139211

E.O. 11652: N/A

TAGS: BTRA, SA, KU, BA, TC, MU

SUBJ: TRAVEL OF U.S. BUSINESSMEN HARSTAT AND COATES

1. DEPARTMENT HAS BEEN NOTIFIED THAT HOWARD HARSTAT, PRESIDENT, HARSTAT ASSOCIATES, SEATTLE, WASHINGTON, AND ROBERT COATES OF WEST COAST ELECTRIC AND CAM INDUSTRIES PLAN SWING THROUGH GULF AREA DURING TWO-THREE WEEK PERIOD BEGINNING JULY 20. OBJECT OF TRIP IS TO INVESTIGATE OPPORTUNITIES FOR BROAD RANGE CONSULTING AND TECHNICAL SERVICES THEY PROVIDE, IN PARTICULAR FRESH WATER TECHNOLOGY.

2. TWO MEN PLAN STOP IN BEIRUT AND THEN WILL VISIT KUWAIT, MUSCAT, ABU DHABI, DUBAI, BAHRAIN, RIYADH AND JIDDA.

3. FOR KUWAIT. HARSTAT HAS HAD PREVIOUS CORRESPONDENCE WITH KASCON'S FEISAL MAZIDI.

4. FOR MUSCAT: TWO MEN HAVE PRIMARY INTEREST IN NEW DESALINIZATION PLANT PROPOSED FOR MUSCAT, BUT ALSO DESIRE MAKE PROPOSAL FOR PREFAB HOUSING.

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5. HARSTAT AND COATES WILL BE CALLING AT ADDRESSEE POSTS
FOR BACKGROUND BRIEFINGS AND GUIDANCE. PLEASE ASSIST. RUSH

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